

## Sara Corrin - Curriculum Vitae

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### Profile:

Sara is a management consultant with 18 years experience of working with “blue chip” organisations in the private and public sectors. She has substantial experience of managing large and complex programmes/projects and delivering business transformation and re-engineering programmes. Sara has extensive experience of working in the Utilities and Public sectors and has deep knowledge and understanding of Operations, the Corporate Centre and Shared Services. Sara has lived and worked abroad and has a BSc in Engineering and a MBA.



### Significant client achievements:

#### **National Grid Transco**

Mobile Field Workforce

Achieved radical performance improvement of field force operations by deploying a mobile technology solution. Managed a £4m technology implementation project for 400 field staff and 250 back office staff. Invited back to lead the phase 2 implementation of a £28m programme for 3,000 field staff and 1,000 back office staff.

#### **Severn Trent Water**

Telemetry Enabled  
Change Programme

Developed the business case and business change programme with senior managers and their staff for a £20m telemetry replacement programme.

#### **RWE**

Post-acquisition  
integration

Designed and implemented the new organisational structure for RWE’s Czech Gas Distribution Companies. Implemented common RWE job specifications, business processes, organisation and IT infrastructure whilst maintaining day-to-day business operations.

#### **IBM**

NHS proposal

Managed the procurement process for Community Care and Picture Archiving systems in IBM’s £2.4 billion bid to the NHS.

#### **East Midlands Electricity**

Cost reduction  
programme

Delivered over £10m of cash cost savings as part of a £31m cost reduction programme in Capital Expenditure, Field Operations, Procurement and Central Costs.

#### **Transco**

Periodic Price Review

Developed of Transco’s business plan, financial and statistical models and responses to regulatory questions. Responsible for coaching senior regional management teams during liaison with the regulator.

#### **EMAP**

Corporate centre

Analysed corporate centre effectiveness and developed/presented a corporate centre strategy to the Chief Executive.

#### **Willis**

Developed and implemented the business case, organisational design and work processes for a UK Business Services function and an offshore Service Centre in India.

#### **Cabinet Office**

Identified significant process improvements in the query management procedures.

- MOD** Coached the client project sponsor through the business change, organisation and people, processes and systems issues associated with a major finance system implementation (6,000+ users, 9 UK sites).
- Thames Water**  
Strategy business analyst Provided professional strategic advice across the company and to the board. Specifically responsible for developing a balanced scorecard for the business, structuring/segmenting the corporate accounts, advising on strategic investment options and managing a new business start up.
- Thames Water**  
Regulation business analyst Provided expertise in performance review to the multi-disciplinary regulation team. Specifically responsible for preparing quarterly reviews on industry and internal performance measures for the Board, preparing the annual report for OFWAT, supporting strategic demand forecasting, developing a major review of the 20 year demand projections and economic options, managed key elements of the 20 Year Strategic Business Plan and developed a 5 year asset strategy for the distribution network.
- Thames Water**  
Operations Four roles within Operations, encompassing:
- *Asset Development Planning* - Developed clean water asset management system.
  - *Capital Programme Management* - Managed and developed the capital expenditure monitoring system for Water Operations.
  - *Asset Management* - Identified and implemented improvements in leakage control, construction indices and operational data.
  - *Water Distribution* - Network modelling and developed systems to improve the provision of temporary supplies.