

## Paul Titchener - Curriculum Vitae

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### Profile:

Paul has an extensive consulting background with nearly 20 years at PwC and two niche management consultancies. He has project managed and directed a wide selection of large programmes of work, although his primary functional expertise lies primarily in finance function improvement, business cost control/containment and the selection and implementation of financial systems. Paul has had Director responsibilities for Sales and Finance through his career and is currently a non-executive Director of a specialist leisure business in the South West of England. Paul is a qualified accountant (ACA) and a PRINCE 2 practitioner. He has an MA (Economics) and is a RYA Ocean Yachtmaster.



### Significant client achievements:

<b>Dart Group of Companies</b>	Reviewed the businesses and recommended significant changes to the management structures. Currently chairs the monthly Board meetings and provides advice on business strategy and significant business decisions. Responsible for the improvement of operational performance of the Group through commercially challenging proposals.
<b>Various clients</b>	Directed and project managed a number of significant re-engineering projects - by influencing people and providing innovative solutions. Typical example includes achieving improved ways of in a finance function resulting in a staff reduction from 160 to less than 100 people at a well known shoe retailer.
<b>Various clients</b>	Finance function improvement and re-design projects - including the design and implementation of KPIs and management information systems.
<b>Dart Group of Companies</b>	Defined the strategy and organisational structure for the new owner of the business. Subsequently, worked as Finance Director and Deputy Chief Executive for six months to carry out the recommendations.
<b>Various clients</b>	Directed cost reduction programmes saving in excess of 15% of cost base at clients.
<b>A major American PC manufacturer and retailer</b>	Set up the finance systems and procedures for a European subsidiary and project managed the successful creation of a finance support structure. This has enabled significant growth in the business.
<b>PwC</b>	Project managed a large team to deliver integration synergies to the overhead areas of two newly merged organisations saving 9% of costs. This involved change in the regional structures of the organisations and the sharing of common services to achieve savings and efficiency gains.